



BEGUR & PARTNERS
ADVOCATES & SOLICITORS

START-UP PACKAGE



START-UP HANDOUT

BEGUR & PARTNERS

WHY US?

- Focused & Domain Specific Startup Practice.
- Pre-emptive & Proactive Assistance
- Legal Partner/ Business Enabler for the Startup
- Eclectic mix of Lawyers with Startup Experience

B&P's legal partner services for your Start up

- We have a focused and domain specific legal practice that addresses the unique needs of start-ups.
- We support start-ups from idea germination to fund raising stage on a pre-emptive and proactive basis.
- We believe in being a legal partner/business enabler and walking side by side with the start-ups in their entrepreneurial journey.
- We pride ourselves for our eclectic mix of lawyers who understand the unique needs and requirements of start-ups.
- We are always available- we have worked with several start-ups and understand the dynamic and urgent legal requirements of a start-up- we believe in going the extra mile and being available and delivering on a 24/7 basis.
- We are as excited about your entrepreneurial journey as you are! We are eager to assist in your success!

“As legal counsel for the start-ups, our aim is to ensure that start-ups concentrate on their business while we keep their house in order” - Mr. Rajesh Begur

B&P's Start-Up Legal Offerings

Scope	Details of Offerings
Ideation Stage	<ul style="list-style-type: none"> • Idea validation - to examine the legal and commercial feasibility. • Legal & regulatory analysis of the idea. • Discussions on the market for the idea.
Start-up Registration, Business and IP licenses	<ul style="list-style-type: none"> • Assist in availing all the start-up benefits- right from getting the start-up registration to helping with the tax and legal relaxations. • Assist in your business licenses and transactional IP registrations (Trademarks, Copyrights).
Business Structure/entity	<ul style="list-style-type: none"> • Assist in selecting the right business structure based on the goals and objectives of the start-up. • Advice on the legal and tax consequences of the selected entity. • B&P has extensive experience in setting up the different entities (One-Person Company, Private Company, Limited Liability Partnership and Sole Proprietorship) along with providing optimal advice on the pros and cons of each structure. We will provide end-to end

	<p>assistance on your incorporation and post-incorporation compliances.</p>
Customary Documentation	<ul style="list-style-type: none"> • Your business requires certain mandatory agreements like- <ul style="list-style-type: none"> ➤ founders' agreement, ➤ IP assignment agreements, non-disclosure agreements, ➤ vendor/customer contracts, ➤ application/website terms and conditions. • B&P will not only provide drafts of these agreements but also keep the documents alive and active with the latest commercial and legal changes.
Employment Laws	<ul style="list-style-type: none"> • Employment documentation (offer letters, appointment letters, employment agreements, key management contracts, exit/severance letters etc.) • ESOP related documentation: <ul style="list-style-type: none"> ➤ Assistance in selection of the optimal stock option structure along with advice on the associated legal, financial and tax implications of each selected structure. ➤ Assist in your stock option related documentation (ESOP Plan, grant/exercise and vesting letters)
Fund Raising	<ul style="list-style-type: none"> • B&P with it's over 25 years of experience in the investment space will efficiently advise the start-ups with their pre-seed, seed, series A – Z and more investments. • Assist in term sheets, due-diligence, non-compliance clean ups, investment documentation (shareholders' agreements, share subscription agreements, share purchase agreements), disclosure letters and closing compliances. We also have extensive knowledge in debt financing.
Externalisation	<ul style="list-style-type: none"> • B&P has extensive experience in advising start-ups and early stage companies in moving their business from India to other preferred jurisdictions (such as US and Singapore) which entails extensive advice in entity set ups, tax and regulatory structuring, and documentation support.
On-going support	<ul style="list-style-type: none"> • With our efficient and updated team, we will provide the start-ups with the latest updates and changes in law that may impact your business. • Any change in your business- not to worry! We will proactively advice you on any legal or regulatory hurdles to your business enhancements.

Our Offices:



Key Professionals for Start-Up Matters:

Mumbai Office

Contact: Ms. Vinisha Pillai

Email ID: vinisha.pillai@begurs.com

Bangalore Office

Contact: Ms. Priyanka Nayak

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